

Tudor-Alexandru Panait

AI Solutions and Technical Enablement

Bucharest, Romania | Open to international opportunities and relocation
contact@tudorpanait.ro | tudorpanait.ro | linkedin.com/in/tudor-panait

Technology leader and founder combining global technical training, internal AI tools and client delivery. I help people understand complex products and turn business needs into practical solutions.

Professional experience

Chief Technology Officer | Pickado

Mar 2024–Present | Previously SME, Jul 2022–Mar 2024

- Coordinated up to **8 international specialists**, connecting technology decisions with management, learning teams and client delivery.
- Built internal AI tools for transcription, course creation and translation; maintained infrastructure, access and documentation.

Technical Training Specialist | Lenovo USA programme through Pickado

Jul 2022–Jul 2026 | Active client delivery period

- Owned delivery of **100+ training courses** for global service audiences across ThinkPad, ThinkCentre and ThinkStation.
- Led learning projects through discovery, stakeholder review, SCORM and live delivery, publication and maintenance.

Co-Founder & CEO | Feather

May 2020–Present | Selected side projects

- Built and coordinated a team of approximately **8**, delivering technical and creative projects for **50+ national and international clients**.
- Owned client discovery, proposals, negotiation, project direction and delivery.

Public leadership and speaking

Junior EU Ambassador, 2019: Brussels speech and Bucharest EU Children's Declaration. National student representative, 2019–2020: **35,000+ signature** scholarship campaign.

Education and credentials

MSc Business Analytics | Bucharest University of Economic Studies, FABIZ | 2023–2025

Business Administration in English | Bucharest University of Economic Studies, FABIZ | 2020–2023

Master's studies in Philosophy, Politics and Economics | University of Bucharest | From 2025

Trainer qualification, 2025 | SAS Visual Analytics basics, 2024

Capabilities

Technical discovery, workshop facilitation, stakeholder communication, AI workflows, APIs, cloud operations and cross-functional delivery.

Romanian native | English used professionally in international work